EOI NO: MTDC/E-Tender/2018-19/L&E/Wellness Hub/226

Expression of Interest (EoI)

NAMEOFWORK:

Selection of Agency to Conceptualize, Design, Develop, Execute, Manage & Operationalize Wellness Hubs in Nashik and Konkan Region on PPP model

EOI application Fee (Non-refundable): Rs 25,000/-
1. Invitation for Expression of Interest (EOI)

MTDC hereby invites Expression of Interest from reputed, well established and financially sound Bidder who meet the minimum eligibility criteria as specified in this EOI document for the “Selection of Agency to Conceptualize, Design, Develop, Execute, Manage & Operationalize Wellness Hubs in Nashik and Konkan Region on PPP model”

The complete EOI document shall be published on www.maharashtratourism.gov.in or https://mahatenders.gov.in for the purpose of downloading. The downloaded EOI document shall be considered valid for participation in the electronic bidding process (e-Procurement/ e-Tendering) subject to the submission of required EOI document fee through e-Tendering Online Payment Gateway mode only.

To participate in online bidding process, Bidders must procure a Digital Signature Certificate (Class - II) as per Information Technology Act-2000 using which they can digitally sign and encrypt their electronic bids. Bidders can procure the same from any CCA approved certifying agency, i.e. Safecrypt, Ncode, etc. Bidders who already have a valid Digital Signature Certificate (DSC) need not procure a new DSC.

Bidders are also advised to refer “Bidders Manual Kit” available at https://mahatenders.gov.in for further details about the e-Tendering process.

Bidder is advised to study the EOI document carefully before submitting their proposals in response to the EOI. Submission of proposal in response to this EOI shall be deemed to have been done after careful study and examination of the EOI document with full understanding of its terms, conditions and implications.

The information contained in this EOI is selective and is subject to updating, expansion, revision and amendment at the sole discretion of MTDC. It does not, and does not purport to, contain all the information that a recipient may require for the purpose for making a decision in participation in this process. Each Bidder must conduct its own analysis of the information contained in this EOI, to correct any inaccuracies therein and is advised to carry out its own investigation into the proposed MTDC requirements.

MTDC shall not be responsible for any direct or indirect loss or damage arising out of or for use of any content of the EOI in any manner whatsoever.

MTDC shall be the sole and final authority with respect to qualifying a bidder through this EOI. The decision of MTDC in selecting the vendor who qualifies through this EOI shall be final and MTDC reserves the right to reject any or all the bids without assigning any reason thereof.

MTDC may terminate the EOI process at any time without assigning any reason and upon such termination MTDC shall not be responsible for any direct or indirect loss or damage arising out of such a termination.

1. 1. Bidding Schedule

The summary of various activities with regard to this EOI are listed in the table below:-

<table>
<thead>
<tr>
<th>S No</th>
<th>Items</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>EOI Reference No.</td>
<td>MTDC/E-Tender/2018-19/L&amp;E/Wellness Hub/226</td>
</tr>
<tr>
<td>S No</td>
<td>Items</td>
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<tr>
<td>2.</td>
<td>Name of the Project</td>
<td>EOI for Selection of Agency to Conceptualize, Design, Develop, Execute, Manage &amp; Operationalize Wellness Hubs in Nashik and Konkan Region on PPP model</td>
</tr>
</tbody>
</table>
| 3.   | EOI Document Download Start/Expiry Date & Time | Start Date: 11/03/2019 at 11:00 am  
Expiry Date: 11/04/2019 at 1:00 pm  
Please visit the below mentioned-Tendering website https://mahatenders.gov.in |
| 4.   | Last date (deadline) for submission of bids (Hard Copy) | 16/04/2019 at 1:00 pm                                                                                                                        |
| 5.   | Date and Time of opening of proposals      | 16/04/2019 at 3:00 pm (If Possible)                                                                                                             |
| 6.   | EOI document fee to be paid via Online Payment Gateway mode only. | Rs.25,00,000/- (Rupees Twenty Five Lacs Only)                                                                                                    |
| 7.   | Proposal validity Period                  | 120 days from the date of submission                                                                                                           |
| 8.   | Contact Person                            | Name: Shri. Ravindra Dhurjad  
Designation: General Manager  
MAHARASHTRA TOURISM DEVELOPMENT CORPORATION  
Head office: Appejay House, 4th Floor, 3 DinshawWachha, Road, Churchgate, Mumbai - 400 020.  
TEL.: (91-22) 2204 4040, Fax No.: (91-22) 2285 2182, 2202 4521.  
Email Id: gm@maharashtratourism.gov.in |
2. Instructions to Bidders

2.1. Introduction of MTDC

Maharashtra Tourism Development Corporation (MTDC) has been established under the Companies Act, 1956, (fully owned by Govt. of Maharashtra) for systematic development of tourism on commercial lines, with an authorized share capital of Rs. 25 crore. The paid up share capital of the Corporation as on 31st March 2013 is Rs. 1538.88 lacs.

The Corporation receives from the State Government financial assistance in the form of share capital and grants. The State Government has entrusted all commercial and promotional tourism activities to this Corporation.

MTDC has, since its inception, been involved in the development and maintenance of the various tourist locations of Maharashtra. MTDC owns and maintains resorts at all key tourist centres and having more resorts is on the plan.

2.2. Purpose

MTDC seeks the services of a reputed, well established and financially sound Agencies for Promoting Medical and Wellness Tourism in Maharashtra. This document provides information to enable the bidders to understand the broad requirements to submit their bids. The detailed scope of work is provided in Section 3 of this Tender document.

2.3. Subcontracting

Subcontracting & outsourcing are not allowed for this EOI

2.4. Completeness of Response

The response to this EOI should be full and complete in all respects. Failure to furnish all information required by the EOI document or submission of a proposal not substantially responsive to the EOI document in every respect will be at the Bidder's risk and may result in rejection of its Proposal.

2.5. Proposal Preparation Costs

The bidder shall submit the bid at its cost and MTDC shall not be held responsible for any cost incurred by the bidder. Submission of a bid does not entitle the bidder to claim any cost and rights over MTDC and MTDC shall be at liberty to cancel any or all bids without giving any notice.

All materials submitted by the bidder shall be the absolute property of MTDC and no copyright /patent etc. shall be entertained by MTDC.

2.6. Supplementary Information to the EOI

If MTDC deems it appropriate to revise any part of this Eolor to issue additional data to clarify an interpretation of provisions of this RFP, it may issue supplements to this EOI. Any such corrigendum shall be deemed to be incorporated by this reference into this RFP.

2.7. MTDC’s right to terminate the process
MTDC may terminate the EoI process at any time and without assigning any reason. MTDC reserves the right to amend/edit/add/delete any clause of this Bid Document. This will be informed to all and will become part of the bid /EoI and information for the same would be published on the e-Tendering portal.

2. 8. Authentication of Bid

Authorized person of the bidder who signs the bid shall obtain the authority letter from the bidder, which shall be submitted with the Bid. All pages of the bid and its annexures, etc. shall be signed and stamped by the person or persons signing the bid.

Power of Attorney executed by the Bidder in favour of the duly authorised representative, certifying him as an authorised signatory for the purpose of this bid.

2. 9. Language of Bids

This bid should be submitted in English language only. If any supporting documents submitted are in any language other than English, then the translation of the same in English language is to be duly attested by the bidder and submitted with the bid, and English translation shall be validated at MTDC’s discretion.

2. 10. The following points shall be kept in mind for submission of bids;

a. MTDC shall not accept delivery of proposal in any manner other than that specified in this RFP. Proposal delivered in any other manner shall be treated as defective, invalid and rejected.

b. The Bid should be comprehensive and inclusive of all the services to be provided by the Bidder as per the scope of his work and must cover the entire Contract Period.

c. MTDC may seek clarifications from the Bidder on the proposal, if need be

d. The Bidder who qualified pre-qualification criteria, shall be eligible for further evaluation and shall be called for presentation. The Bidder who are shortlisted after the evaluation bids, shall only be given the detailed EoI for submitting their techno-commercial Proposal.

e. It is required that the all the proposals submitted in response to this EOI should be unconditional in all respects, failing which MTDC reserves the right to reject the proposal.

f. Proposals sent by fax/ post/ courier shall be rejected.

2. 11. Late Proposal and Proposal Validity Period

Proposals received after the due date and the specified time (including the extended period if any) for any reason whatsoever, shall not be entertained and shall not be opened in the e-Tendering system. The validity of the proposals submitted before deadline shall be till 180 days from the date of submission of the proposal.

2. 12. Modification and withdrawal of Proposals

No Proposal shall be withdrawn in the interval between the deadline for submission of proposals and the expiration of the validity period specified by the Bidder on the Proposal
form. Entire EMD shall be forfeited if any of the Bidders withdraw their proposal during the validity period.

2. 13. Non-conforming Proposals

A Proposal may be construed as a non-conforming proposal and ineligible for consideration:

a. If it does not comply with the requirements of this EOI
b. If the Proposal does not follow the format requested in this EOI or does not appear to address the particular requirements of the MTDC.

2. 14. Acknowledgement of Understanding of Terms

By submitting a Proposal, each Bidder shall be deemed to acknowledge that he has carefully read all sections of this EOI, including all forms, schedules, annexure, corrigendum and addendums (if any) hereto, and has fully informed itself as to all existing conditions and limitations.

2. 15. Bid Opening

a. Total transparency shall be observed and ensured while opening the Proposals/Bids.
b. MTDC reserves the rights at all times to postpone or cancel a scheduled Bid opening.
c. Bid opening shall be conducted in two stages.
i. In the first stage, the proposals shall be opened and evaluated as per the pre-qualification criteria mentioned in the EOI.
ii. In the second stage, Bidders, whose Pre-Qualification Proposals are accepted, shall be evaluated and call for presentation. All Bids shall be opened in the presence of Bidder’s representatives who choose to attend the Bid opening sessions on the specified date, time and address.
d. The Bidder’s representatives who are present shall sign attendance sheet evidencing their attendance. In the event of the specified date of Bid opening being declared a holiday for MTDC, the bids shall be opened at the same time and location on the next working day. In addition to that, if there representative of the Bidder remains absent, MTDC will continue process and open the bids of the all bidders.
e. During Bid opening, preliminary scrutiny of the Bid documents shall be made to determine whether they are complete, whether required EOI document fee has been furnished, whether the Documents have been properly signed, and whether the bids are generally in order. Bids not conforming to such preliminary requirements shall be prima facie rejected. MTDC has the right to reject the bid after due diligence is done.

2. 16. Evaluation Process

a. MTDC has formed a Project Implementation Committee (PIC) for monitoring various e-Governance initiatives. This PIC shall act as a Tender Evaluation Committee (hereinafter referred to as “TEC”) to evaluate the bids.
b. TEC shall review the proposal of the Bidders to determine whether the requirements as mentioned in the EOI are met. Incomplete or partial Proposals are liable for disqualification. All those Bidders, whose Pre-Qualification proposal meets the requirements, shall be selected for further evaluation including giving presentation.
c. Please note that TEC may seek inputs from their professional, external experts in the Bid evaluation process.
Scope of Work

1. PREAMBLE

1.1. MAHARASHTRA & IT’S TOURISM BACKGROUND

The state of Maharashtra characterized by sheer size and diversity is located on the western parts of the county. Being a part of one of the Deccan Plateau and Western Ghats (world biodiversity hotspots), Maharashtra is endowed by rich and diverse biological resources and varied landscapes. The state boasts for five world heritage sites and an array of cultural and heritage symbols like forts, monuments, sculptures, etc. For any discerning traveler, the state offers attractions ranging from megalithic sites to the cave temple to the more recent medieval structures. Ajanta and Ellora caves have lured travelers for more than a century.

Maharashtra is the second most populous state in India and in terms of geographical coverage third largest in the country. It has a long coastline covering almost 720km long coastline along the lush green Konkan region. There are 3 distinct regions, together forms the present day Maharashtra state- Western Maharashtra, Vidarbha and Marathwada. Nestled in the Western Ghats and the Sahyadri mountain ranges are several hill stations and water reservoirs with semi-evergreen and deciduous forests. The Vidarbha region of Maharashtra, with its dense forests, is home to several wildlife sanctuaries and national parks. Thus all the regions of Maharashtra offer considerable tourism potential.

Maharashtra is a land with a huge scope of opportunities in field of tourism. It has varied landscapes, wildlife, historical sites, heritage etc to offer to the tourist. MTDC wishes to promote its state across the globe, and invite people to get first-hand experience of the tourism products of the state. This will also include the Maharashtrian culture, cuisine, handicrafts, traditional attires etc.

Maharashtra Tourism Development Corporation (MTDC) is the nodal agency of Government of Maharashtra for the promotion and development of tourism in the state. As the state’s tourism board, MTDC plays a pivotal role in improving the tourism profile of the state by way of projecting the state’s multi-faceted natural, cultural and heritage features among visitors from across India and the world. Over the years, MTDC has evolved and implemented landmark initiatives with the aim of promoting tourism in Maharashtra and this has aided the state to progress from a favorable tourist destination to a premier tourist destination.

Wellness Hub development help in achieving the goals as envisaged in Tourism Policy-2016, Govt. of Maharashtra and the objectives of Wellness Tourism as highlighted in the policy by Govt. of India.

1.2. WELLNESS HUB DEVELOPMENT CONCEPT AND DEFINATION:

Wellness Centre means premises providing services for therapeutic and wellness purposes. In its broadest sense, wellness center is a place where mental and wellness professionals, nutritionists and life-coaches provide a variety of treatments and services for the health promoting being, through physical, psychological, or spiritual activities, treatments for achieving complete wellness of body, mind and soul.
The Wellness Centers are very popular especially in the State of Kerala and other parts of the country in view of the wellness therapies emerging from Ayurveda and related practices prevailing in India and other parts of the World. Maharashtra being the leading state of the country, is having presence of world famous hospitals at major cities like Mumbai, Pune, Nagpur, Aurangabad and Nashik. The Wellness tourism is the new emerging trend wherein patients from African countries, Asian countries and even Western Countries arriving in India for treatments. Recuperation Centre is the essential component wherein the patient after getting treatments/ post-operative recovery treatment at such Wellness Centers spend quality time for Ayurvedic and other therapies.

**International Wellness:** With world class amenities to pursue diverse services, including physical fitness and sports; beauty treatments; healthy diet and weight management; relaxation and stress relief; meditation; yoga; and health-related education. International Wellness may seek procedures or treatments using conventional, alternative, complementary, herbal, or homeopathic medicine.

**Wellness Tourism:** means travel for the purpose of promoting health and well-being through physical, psychological, or spiritual activities. A philosophy of life and personal hygiene that views health as not merely the absence of illness but the full realization of one’s physical and mental potential, as achieved through positive attitudes, fitness training, a diet low in fat and high in fiber, and the avoidance of unhealthful practices. It advocate sand suggests Wellness tourism has gained a lot of global attraction. Being one of the main features of tourist attraction down south, many wellness centers are on a rise today. India is emerging as a great destination for wellness tourism because it has several pull factors like Excellent treatment at low cost, easy accessibility, picturesque locations for excellent holiday, etc. Therefore the International Wellness Hub will heal and improve the physical well-being, happiness, and productivity, involving health-oriented trips that gives patients/travelers a fresh perspective and positively affect creativity, resilience, problem solving, and capacity for coping with stress. Marketing Wellness Hub as part of the ‘health tourism’ will bring a new definition to vacationing in India itself.

**Various components of Wellness Hub (*indicative list):**

To provide specialized treatment with various therapies.

Excellent ambience.

Lush green environment and beautiful scenery.

Top class equipment’s and accessories.

Knowledgeable Doctors and supporting staff.

To offer best Healing and recuperation Therapy.
Water based work outs.

Nature Walks.

And other range of Functional and Spiritual Practices.

1.3. PROPOSED PROJECT:

Pursuant to the objectives envisaged in the Maharashtra Tourism Policy 2016 Maharashtra Tourism Development Corporation Ltd. (MTDC) intends to Develop Wellness Hub at various places in the state of Maharashtra that offers unique, experiences while providing world-class facilities such as Ayurveda, Homeopathy, Yunani, Yoga Thai massage, Chinese Healing therapy and services to patients/tourists domestic tourists as well as foreign tourists.

Additionally innovative activities and Health Programmes can be devised by way of creatively linking resources, traditions, culture, activities, etc. which are present in and around the area.

1.3.1 The innovative activities and practices are:

1. Becoming Renewed & Refreshed
2. Body Maintenance & Appearance
3. Contemplation & Mindful Thinking
4. Detox
5. Escape from Way of Life
6. Experiencing New Things
7. Exercise & Fitness
8. Focus on Self
9. Getting Healthier
10. Healing & Recovering
11. Increased Well-Being
12. Meeting New People
13. Pampering & Indulgence
14. Peace & Tranquillity
15. Reinforcing Relationships & Bonding
16. Relaxation
17. Self-Esteem
18. Self-Realisation & Self-Awareness
19. Sleep Management
The scheme of the development of wellness hub on PPP basis is that any prospective Developer having minimum 100 acres land parcel either owned or lease hold with financial capability to develop and operate the wellness hub may have to offer minimum 5 acres land for developing any Tourism related activity (for e.g. Resort or Tourism Information Centre or Institute of Wellness Tourism etc.). The location of such 5 acre land will be decided mutually by the bidder and MTDC.

Further, a minimum of 5% of revenue (to increase by 5% every 3 years) shall be payable after finalization of audited balance sheet of the successful bidder as royalty to MTDC. In return, MTDC shall support in procuring all the requisite approvals and permissions relevant departments as required for the smooth operation of the project in time bound manner and also shall invest starting with to Rs. 5 Crores in a phase wise manner proportionate to the development of the project infrastructure.

For this, MTDC intends to appoint qualified Developers who are experienced in MegaPPP projects through a transparent and competitive bidding process, which upon selection will conceptualize, design, develop, execute, manage & operationalize Wellness Hub on a PPP basis. The developer shall not pay any royalty for the period of first 3 years from date of commencement of commercial operations.

1.4. LOCATION OF WELLNESS HUB

The Wellness Hub development is proposed at various places in the State of Maharashtra, preferably at Igatpuri Taluka, Dist. Nashik and in Konkan Region in view of the favorable climatic conditions and water availability.

The developer shall own & possess minimum 100 acres and above in the State of Maharashtra. It being a PPP module, MTDC shall develop a Tourist Information Centre in approx. 5 acres land in the said 100 acre Plot. The Developer needs to lease or sub lease and handover the possession of the said 5 acre land to MTDC for development of TIC the location of 5 acre will be mutually decided by MTDC and the developer.
2. TERMS OF REFERENCE

2.1. OBJECTIVES OF THE ASSIGNMENT
The broad objectives of the proposal, to be accomplished are as follows;

a) Develop Wellness Hub in pre-owned & possessed minimum 100 acres of land with world class facilities and the various therapies as referred above that are prevalent globally, and there by making the Wellness Hub a signature landmark o India.

b) Contribute to the growth and development of tourism as patients/tourists visiting the Wellness Hub are the prospective visitors for the other nearby tourist circuits namely pilgrimage centers like Kala Ram Mandir, Ram Kundam, Tapovan, Panchavatti, Trimbakeshwar, Saptashrunghi temple Vanni, Winery resorts, Giant Brahmagiri Hills, Sai Baba Temple Shirdi of the State.

3. SCOPE OF WORK:

The selected developer shall be responsible for developing and operating the Wellness Hub from its conception to execution stage. The developer needs to ensure that everything from planning to execution of the wellness hub happens efficiently while complying with national and international norms & standards as defined above and also adhering to all applicable government stipulations and regulations.

The detailed scope of work for the assignment is given below;

3.1. Wellness Hub Development : PLANNING, CONSTRUCTION, OPERATING & MANAGEMENT

3.1.1. Wellness Hub Master plan: Developer shall Conceptualize, Design, Develop, Execute, Manage and Operationalize master plan of the Wellness Hub along with timelines.

3.1.2. Thematic milestones - Planning & Organizing: The developer shall conceptualize the wellness hub development based on prevailing therapies and practices. The Central theme of the Wellness Hub is to establish the medical tourism and to create the recuperation centers as a back up to the leading hospitals of the State.

3.1.3. Infrastructure facilities: The developer shall set up necessary infrastructure like development of Reception and waiting area, Yoga and Meditation Halls, Swimming pools, fitness rooms, lodging and boarding arrangements, restaurants, Herbal/Nakshatra Garden, Helipad etc, for operating various related therapies and practices.

3.1.4. The developer shall use his own logo under the intellectual property rights, trademark, patents etc.

3.2. GENERAL REQUIREMENTS: While developing various infrastructure and facilities, the developer is expected to fulfill the following aspects;
3.2.1. **Thematic Ambience:** It is expected that the developer conceives and create the infrastructural facilities following a thematic orientation. The entire development should reflect the central theme in consultation with MTDC.

3.2.2. **Development of detailed layout plan with designs:** The developer shall prepare a detailed layout plan showcasing areas, services and activities of the project including layout plan along with plans of design, development and execution.

3.2.3. **Environment Compliance Plan:** Prepare an Environment Compliance Plan adhering to all applicable environmental compliances and regulations and adopt best practices in water and energy utilization.

3.2.4. **Other responsibilities:** The developer shall fulfill the following during the entire operation period of wellness hub:

- Should be in possession/ownership 100 acres land with title, and development of wellness hub with all requisite infrastructure, and in compliance of applicable rules and regulations of all the authorities, by own funds or stakeholders or by lease or by selling the land for wellness purpose only, shall be the sole responsibility of the Developer.
- Any other charges/ statutory tolls/levies/ dues not covered above shall also be payable by developer, for the rest of 95 acres of land.
- Developer should be responsible for ensuring effective Waste Management
- Undertake all the required activities to make the Wellness Hub into a World Class facility.
- The Developer shall work in close co-ordination with MTDC, other Government departments, local bodies, etc.
- Developer will formulate and decide the packages and take the booking through its reservation offices.
- Undertake any other related assignment may be provided by MTDC from time to time based on mutually agreed terms and conditions.

4. **MTDC’S OBLIGATIONS:**

4.1. MTDC shall support get all the statutory approvals/ permissions and other clearances & Licenses from various State, Central Govt and Local bodies as required for the project execution in stipulated time frame.

4.2. MTDC shall support for procuring various permissions from requisite State / Central Government and Local bodies, like Town Planning, Irrigation, PWD dept , Food & beverage, Police permissions, License under shops & establishment act, Permissions for Helipad & Medical Ambulances etc for the project purpose. MTDC to facilitate for providing Helipad services & medical ambulances etc.

4.3. MTDC shall invest starting with Rs. 5 Crores or more as per requirement, in phase wise manner proportionate to the project towards development of infrastructure like road, water & electricity (express feeder), Gutters/ Drainage etc. The fund release cycle shall be mutually agreed between MTDC & developer.

4.4. MTDC shall promote the packages set by the Developer in all its exhibitions and promotional activities.

**QUALIFYING CRITERIA FOR BIDDERS**
<table>
<thead>
<tr>
<th></th>
<th>PRE-QUALIFICATION CRITERIA</th>
<th>DOCUMENTARY EVIDENCE</th>
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<tbody>
<tr>
<td>1</td>
<td>The Developer/Group company/LLP/JV must have experience/ in wellness activities or any PPP projects / contracts and having net worth of above INR. <strong>50</strong> (INR Fifty Crores Only) as per its last Financial Year audited balance sheets.</td>
<td>Profile with supporting documents of bidder and the Group Company.</td>
</tr>
<tr>
<td>2</td>
<td>The company/ LLP/ Group Company/JV must have minimum 100 acres of land demarcated and in possession with ownership/Lease</td>
<td>7/12 extracts or registered agreement to sale or lease agreement with the developer along with demarcated plan, and Google image.</td>
</tr>
<tr>
<td>3</td>
<td>The Company/ LLP/JV having experience of projects/contracts.</td>
<td>The Company/ LLP/JV having experience of PPP projects/contracts can offer their credentials to the bidding entity as support for fulfillment of Required Technical and Financial Qualification</td>
</tr>
<tr>
<td>4</td>
<td>The minimum average annual turnover for last 3 years of the developer company/JV should be INR. <strong>10</strong> (INR Fifty Crores Only) per annum. Turnover of Group company/JV will also be considered for fulfillment of this criterion.</td>
<td>Audited Financial Report for CA Certificate indicating minimum annual financial turnover from the services of developer company for year.</td>
</tr>
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<td>5</td>
<td>The minimum net worth as on 31/03/2018 of the company should be INR <strong>10 Crores</strong> (INR Fifty Crores Only). Net worth of Group company/JV will also be considered for fulfillment of this criterion.</td>
<td>Certificate from Chartered Accountant to that effect.</td>
</tr>
<tr>
<td>6</td>
<td>The bidder/Group Company/JV shall submit a Power of Attorney (PoA) authorizing the Signatory of the bid to sign and execute the contract.</td>
<td>Power of Attorney as per the format.</td>
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<tr>
<td>7</td>
<td>The bidder/group company/JV shall provide PAN, Service Tax Number, GST number, etc.</td>
<td>A copy of PAN, Service Tax Return Statement/Certificate. The bidder/JV/group company shall also submit copy of the returns of Service Tax for last three year.</td>
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<tr>
<td>No.</td>
<td>Criteria</td>
<td>Documentary evidence</td>
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<tr>
<td>1</td>
<td>Experience in running WELLNESS ACTIVITIES or group company should have an experience any such PPP project/JV/contract of not less than INR 50Cr. (INR Fifty Crores) in minimum three projects and having net worth above Rs.10 cr. Experience will be considered as on March 2018.</td>
<td>Supporting document to substantiate the experience.</td>
</tr>
<tr>
<td>2</td>
<td>Financial capabilities to develop and operate the wellness hub.</td>
<td>Net-worth of Group company should be minimum Rs. 10 crores</td>
</tr>
<tr>
<td>3</td>
<td>Operation plan of wellness hub and the related tie-ups.</td>
<td>Presentation, documents,</td>
</tr>
</tbody>
</table>

The bidders fulfilling pre-qualification criteria will be shortlisted for the next stage, which is **Technical Evaluation**. The following table lists the criteria for technical evaluation:

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Criteria</th>
<th>Documentary evidence</th>
<th>Marking pattern</th>
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<tr>
<td></td>
<td><strong>supporting tie-ups</strong></td>
<td><strong>5 marks</strong></td>
<td><strong>International Tie ups -5 marks</strong></td>
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<td>4</td>
<td>Availability of propose therapies and practices prevailing globally and the availability of number of skilled manpower’s.</td>
<td>Details of number of skilled manpower’s and approach paper on therapies.</td>
<td>Number of therapies – upto 10 therapies – 5 Marks. Above 10 therapies – 5 Marks. Innovative Practices –5 Marks</td>
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<td>5</td>
<td>Turnover of group company/JV</td>
<td>Balance sheet, IT returns &amp; CA certificate.</td>
<td>10 to 15crores– 5marks. 15 to 20crores- 10 marks. Above 20crores- 15 marks.</td>
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<tr>
<td>6</td>
<td>Conceptual presentation regarding setting up of wellness hub internationally at par with best prevailing practices. The tie ups with leading Health sector agencies/institution/establishments and the sustainable revenue for operations.</td>
<td>Presentation covering project appreciation, approach &amp; methodology, manpower deployment plan, execution plan, marketing plan, etc.</td>
<td>25</td>
</tr>
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Bidders who score minimum 70 marks shall be considered technically qualified for receiving the detailed RFP.

MTDC shall issue Detailed Request for Proposal (RFP) to these shortlisted Bidder only, who will have to submit their commercial bid as per RFP terms.